UNIT 2 Working in a Law Firm



WORD PRACTICE

Key one line of each of the following words. Concentrate on accuracy and rhythmic keying.



legal ethics

fees and disbursements

trust account

articling student

1-MINUTE TIMINGS

Read the following passages carefully. Set your speed and accuracy goals, and then take a one-minute timing on each.

TIMING 1

Law firms are partnerships in which usually all of the 10 partners are lawyers. Because few lawyers are experienced 21 in office management, most haw hirms employ &ffi@e 31 àn manager or administrator to oversee runnine 42 lay dav of the law firm. Sometimes senior often known as 53 Ner; part the "managing partner, takes on the responsibilities of 64 running the law 68 £lrm • 8 • • • 9 • • • 1 0 • • • 1 1 • • • 1 2

TIMING 2

| ••••1•••2•••3•••4•••5•••6•••7•••8•••9••10••11••12 | |
|---|----|
| articling period. | 79 |
| the law firm on a permanent basis at the end of the | 76 |
| If the student performs well, she or he might be hired by | 66 |

TIMING 3 (1 MIN)

| Until the late 1980s, lawyers in Canada were not allowed to | 11 |
|--|-----|
| advertise. Nowadays, it's common to see law Nixm advertise- | 22 |
| ments and websites. However, in many provinces, the Rules of | 33 |
| Professional Conduct include advertising restrictions; for | 44 |
| example, using electronic media to directly and indiscrim- | 55 |
| inately distribute an advertisement to a substantial number | 66 |
| of newsgroups or e-mail addresses is forbidden. Other rules | 77 |
| make it mandatory for the provincial law society to review | 88 |
| any advertising copy and suggest changes to prevent any | 98 |
| possible rule infractions. 1 | .03 |
| ····· 1 ···· 2 ···· 3 ···· 4 ··· 5 ···· 6 ···· 7 ··· 8 ··· 9 ··· 1 0 ··· 1 1 ··· 1 2 | |

TIMING 4 (T MIN)

| When articling students are called to the bar they | 10 |
|--|----|
| become lawyers and are permitted to practise law in | 20 |
| their province. They are normally classified as junior | 30 |
| lawyers or associates at this stage. In larger law firms | 41 |
| they usually work under the guidance of a senior | 50 |
| lawyer, who may be a partner. Lawyers in Canada are | 60 |

both barristers and solicitors, so their work may or may 71 not involve court appearances. 77

TIMING 5 (1 MIN)

Many large law firms have a ratio of two or more legal sup-11 port staff to each partner. "Legal support staff" includes 22 law clerks/paralegals/legal assistants; legal secretaries/ 33 administrative assistants; librarians, research assistants; 44 receptionists; switchboard operators; and mailroom, filing 55 central services (information management/techpology) 66 and accounting personnel. The only way that law firms receive money is by billing clients. It's of prime importance, therefore, that all legal office personnel provide quality 98 service. 99

> Did you achieve your speed and accuracy goals on at least one of the timings? If not, repeat the timings.

• 9 •

• 1 0 •

•••12

5

COMPREHENSION)

•••1•••2•••3,

Key the following sentences once, filling in each blank with the appropriate legal term or phrase.

1. Law firms are _____ in which usually all of the _____ are lawyers.

- 2. Sometimes a senior partner, often known as the _____, takes on the responsibilities of running the law firm.
- A junior lawyer or _____ usually works under the guidance of a senior lawyer.
- 4. When articling/articled students are called to the _____ they become lawyers.
- 5. Lawyers in Canada are both and _____, which means that they may ox may not do court work.
- 6. The only way that law firms receive money is by billing

Check your answers with your instructor.

SENTENCE PRACTICE

Read the following sentences carefully. Key each sentence once. Concentrate on accuracy and rhythmic keying.

1. The function of a law firm is to provide legal advice to clients.

- Lawyers, and some legal support personnel, are required to keep track of the time they spend working for each client.
- Law firms use computerized dockets or time sheets to keep track of the number of hours worked on a particular client file.

- When a client seeks legal advice, a lawyer is required to advise the client of the approximate cost of the services being offered.
- 5. A Retainer Agreement is a written agreement between the law firm and the client that stipulates the work to be done, the cost of the service, and the amount of the retainer fee to be given to the law firm.
- 6. A retainer fee is an up-front deposit against charges for work the law firm will do
- 7. One of the purposes of a retainer fee is to ensure that the client is really serious about hiring the law firm to represent him or her.
- 8. Lawyers' charges are known as fees."
- 9. Law firms also charge clients for disbursements sums of money that the law firm pays out or incurs on behalf of the client.
- N. Some examples of disbursements are long distance telephone calls, fax charges, courier charges, and court filing fees.
 - 11. Law firms usually maintain two types of accounts: general/firm accounts and trust accounts.
 - 12. Trust accounts are used to hold clients' money; therefore, a lawyer must not use this money for her or his own use.

2-MINUTE TIMINGS

Read the following passages carefully. Set your speed and accuracy goals, and then take a two-minute timing on each.

TIMING 1

| Because law firms have only one source of income - clients - | 11 |
|--|------|
| they must provide fast, efficient, quality service to remain | 22 |
| in business. For this reason, law firms are very careful | 33 |
| about the personnel they hire. | 39 |
| Law firms look for candidates who are mature in attitude, | 50 |
| polite, well groomed, punctual, polsed, tactful, discreet, | > 61 |
| dependable, and organized. In addition a candidate must | 72 |
| have a pleasant disposition, be able to produce work quick- | 83 |
| ly and accurately, and have the ability to follow instruc- | 94 |
| tions precisely. | 97 |
| All legal secretaries/administrative assistants and legal | 108 |
| assistants paralegals / law clerks must be familiar with a | 119 |
| wide range of computer software and hardware. They must | 129 |
| know the quickest and easiest method to produce top-quality | 140 |
| legal documentation. | 144 |
| A sound knowledge of legal office procedures as well as a | 155 |
| general background knowledge of law is essential in these | 166 |
| positions. | 168 |
| 1 | |

TIMING 2 (2 MIN)

The role of a paralegal/legal assistant/law clerk is some-11 what difficult to define, because the job title means 21 different things in different law firms and in different 32 provinces. For example, in some law firms paralegals are 43 senior legal secretaries or administrative as fatants. In 54 other firms, they are lawyers who qualified in ` 64 another province and are applying for admission to the bar in the 75 province in which they are working. In certain 86 provinces independent paralegal service companies have been 95 established. 97

108 There is a considerable difference in the work that these people with the same the might be doing. While 119 Some pr çlexks vinces have special zed courses for haw 130 and paralegals, others to not. The work of personnel with these 140 job titles can include performing senior legal secretarial 151 in preparing for trial, attenfunctions/ assisting lawyers 162 ding with the Lawyer in the courtroom, interviewing wit-173 nesses, drakting legal documentation, maintaining contact 184 with clients, conducting legal research, etc. One thing is 195 certain, currently ONLY lawyers can give legal advice. 205

Since 2007, the Law Society of Upper Canada in Ontario has 216 regulated that province's paralegals. In contrast, the Law 226 Society of BC does not currently certify its province's 236 paralegals; however, it is looking at expanding their roles. 2481...2....3....4....5....6....7...8...9...10...11...12

TIMING 3 (2 MIN)

Law firms, especially large ones, offer services in 10 a variety of areas, such as aviation, banking, bankruptcy, 21 engineering, entertainment, insurance, immigration, ship-32 ping, land claims, real estate, taxation, wills and estates, 43 securities, personal injury, medical malpractice, criminal 54 law, family matters (divorce, separation, \custody/ 65 access/support, adoption), corporate law, trademarks, pat-76 ents, copyright, workers' compensation, international law, 87 administrative law, constitutional law, etc. 95

Clients who need legal advice but cannot afford it may 105 apply for legal aid from their province via such agencies 116 as Legal Aid Ontario, Legal Aid Manitoba, and Nova Scotia 127 Legal Aid Commission. Obviously all legal aid applications 138 are reviewed carefully to ensure that the dient is really 149 in need of money (i.e., no income or on social assistance) 160 and legal advice, Legal aid overs certain legal problems 171 such as criminal cases where if the person is convicted, 182 they will go to jail, lose their way of earning a living, 193 or face deportation. It also provides duty counsel lawyers 204 to assist unrepresented people in court. 212

Clients who don't qualify for legal aid have to pay 222 their own legal fees. While traditionally law firms have 233 billed at fixed hourly rates, many charge flat fees for 243 standard jobs, but offer volume discounts and other crea-254 tive billing methods such as blended rates. 262

TIMING 4 (2 MIN)

| Many law firms, both large and small, are highly auto- | 10 |
|--|-----------------|
| mated. They have to be in order to keep up with the | 20 |
| exceptionally high volume of paperwork. Very few legal | |
| documents are keyed just once. The majority of docu- | |
| mentation is drafted and amended several times before | 50 |
| it leaves the law firm. Word processing is, therefore, one | 61 |
| of the main types of software used in most low firms. | 71 |
| In addition to word processing, many law firms use | 81 |
| some form of computerized accounting system so that | 91 |
| lawyers' time and disbursements may be calculated | \rangle_{100} |
| and posted to clients' accounts and bills generated | 110 |
| quickly and accurately. | 114 |
| | 1.0.0 |
| Because law forms must organize large numbers of | 123 |
| documents for trials (often comprising thousands of | 133 |
| pages), they use document management software for | 142 |
| litigation support. This relational database software | 152 |
| codes and classifies scanned documents. It gener- | 161 |
| ates links between words, phrases, concepts, and/or | 171 |
| issues so that the litigation lawyer can organize | 180 |
| and condense documents to present to a judge. | 189 |

COMPREHENSION 2

Indicate your knowledge of the following terms by using each one in a separate sentence. If you are uncertain of any words, use your dictionary.

trust accounts

a'id

legal advice

legat

Aient

docket

Retainer Agreement

retainer fee

fees

disbursements

PARAGRAPH PRACT/CE

Read the following paragraphs and then key an accurate copy of each. If you make any errors, drill each word correctly for one minute

PARAGRAPH 1

Even though numerous legal precedents are on law firm computers, many standard legal forms are available online. For example, court documents are on some provincial Ministry of Attorney General websites. You select the court document you want to prepare and a template is displayed on your computer screen in PDF and/or XML tagged PDF. Some sections of these on-line forms have pull-down menus for such information as the name of the court registry. As you can imagine, these "fill-in-the-blank" forms can save you considerable keying time; however, whether you prepare your documents from your law firm's precedents or on-line, it is essential that the documents are 100% accurate. It is also essential that you have copies for your client file. Another consideration is that large blank spaces on a document should be filled with a Z-ruling, using a black ballpoint pen and a ruler or the line-drawing feature of your word processing software. Some lawyers prefer to have the person signing the document initial beside the bast word preceding any blank space to avoid Z-ruling (see p.255).

PARAGRAPH 2

Legal instruments comprise three parts

- 1. The heading
- 2. The body
- 3. The ending.

The **heading** (recital) of a legal instrument normally specifies the nature of the document and the parties to the document. For example, the following is the heading of an Agreement between two women, one named Monteith and the other, Chenoweth, and a man named Salbaing. Note the capitalization and spacing of the recitals and copy them carefully.

THIS AGREEMENT made the day of November, 20--, BETWEEN: KATHLEEN ANDREA MONTEITH, Electrician, and MELISSA JANA CHENOWETH, Banker, both of 309-95 Chipstone Close, in the City of Halifax, in the Province $\sqrt{2}$ Nova Scotia B3M 4J8 (hereinafter called "Monteit" "Chenoweth"), T PART; **X**RŜ TNE AND: CLAYTON EDGAR SALBANG, Consultant, of 2457 Olympia Court, in the City of Halifax, is the Province of Nova Scotia B3K 5W1 (hereinafter called •Salbaing SECOND PART. OF τhe PARAGRAPH 3 legal instrument is a company, the recital is When a party æ to a little different. The following is an example of the recital in the heading of an Agreement between a married couple named Dalzell and Studio & Clothing Co. Ltd. Note particularly that Studio 8's address is the registered office of the company, and that its incorporation number and date are given. You will find information relating to a company's registered office and incorporation number in the company's Records Book.

THIS AGREEMENT made the day of November, 20--,

BETWEEN:

DEREK JAMES DALZELL, Athlete, and MARILYN PRUDENCE DALZELL, Homemaker, both of 1186 Atlantic Avenue, in the City of Winnipeg, in the Province of Manitoba R2X 1M1 (hereinafter called "the Dalzell THE AND: STUDIO 8 CLOTHING CQ. Company incorporated pursuant to the laws of the Province of Manitoba, haxind its registered office at 1,359 PI sis Roàd, es, in the City of Winnipeg, the Province of Manitoba **R**20 (Incorporation No. 123, 456 18, 1995 √a (hereinafter alled "Studio 87), OF THE SECOND PART. The lawyer handling the matter may refer to the Dalzells as "the Party of the First Part and Studio 8 "the Party of the Second Part."

PARAGRAPH 4

The paragraphs (commonly called "clauses" or "provisions") in the body of a legal instrument or court document may be keyed either in a block style (starting at the left margin) or an indented

style (starting ten spaces [1", 2.5 cm] from the left margin). Sometimes a lawyer will request that the first word or words of a clause be keyed in UPPERCASE or **boldface** for emphasis. Usually, clauses are double-spaced with triple-spacing between paragraphs. To speed the process of triple-spacing between paragraphs when using word processing (software, set the paragraph format "after" spacing or prepare a macro (stored keystrokes) to effect the equivalent of Spacking triple-The following is an example of a clause `n th∕ê body leqal instrument.

WHEREAS there is an Agraement between suzette and

Philippe dated the 9th day of March, 20

AND WHEREAS there is an existing. . ?

PARAGRAPH 5

The clause that follows the last clause in the body of a legal instrument is called the testimorium clause. In the following example, the clause beginning with the words "IN WITNESS WHEREOF" is the testimonium clause. The section where the witness places his or her name, address, and occupation is called the *attestation clause*. **Note**: Remember to set tabs for the parentheses and signature lines/names.

47

IN WITNESS WHEREOF the parties hereto have hereunto

set their hands and seals the day and date first above written.



Court documents have various endings; however, an Affidavit (which is a sworn statement filed in court) has a special ending called a "jurat." The following is an example of a jurat.



WORKING IN A LAW FIRM

ancing documents). This could result in significant finan- 117 cial losses to the law firm, as well as the loss of a 127 client. 128

Legal correspondence does not vary much from any other 138 office correspondence, except that the wording may be in 149 legalese. You may discover outdated forms of address on some 160 older correspondence in your law firm. For example, years 171 ago, some lawyers addressed letters to other 182 partnerships (law firms, accounting firms, etc.)/using the £drma 192 "Messrs." (plural of "Mr."). The inside address 203 was example, Messrs. Patterson, Love joy ∞. The modely form 2`L4 of this inside address would be: Patterson Lovejoy LLA 225 "Mesdames" was used in the same way Messrs." kut zeker 236 às red to a partnership consisting entitely of women. As many 247 law firms have mate and female partners "Messrs." the term 258 is rarely used; however, when writing to a partnership and 269 you may see the salutation: Dear using an attention kine 280 Sirs/Mesdames. 282 • 8 • • • 9 • • • 1 0 1 • • • 1 2 5 • • 6 •

TIMING 2 (3 MIN)

the use of "Esq." in many old legal journals and law reports. 55

"Q.C." (Queen's Counsel) is an honorary title. Many 65 jurisdictions have stopped conferring, or have modified, 76 this title; for example, Manitoba lawyers with exemplary 87 service now receive the designation "S.C." (Senior Counsel). 98 When writing - in the traditional manner - to a male lawyer 109 who is an S.C., the inside address would read Ρ, s. 119 Lovejoy, Esq., S.C. Using the modern would read: it style) 130 Mr. P. S. Lovejoy, S.C. 134

Four other variances in legal correspondence relate to 144 format, special notations, subject lines, and complimentary 155 closings.

Letter Formats: Most law firms use full-block letters (all 167 elements begin at the left margin) because they are quicker 178 to prepare More traditional law offices, however, prefer 189 to use an indented paragraph style. The paragraph indenta- 200 tions may be five [1.25 cm, ½"] or ten spaces [2.5 cm, 1"]. 211 Ten spaces is the more traditional format. 219

Special Notations: Because of the confidential nature of 230 legal work, many letters and envelopes will be marked 240 PRIVATE AND CONFIDENNIAL or CONFIDENTIAL. Another special 251 notation is WITHOUT PREJUDICE. This notation appears only 262 on the letter, not on the envelope. The WITHOUT PREJUDICE 273 notation means that the contents of the letter cannot be 284 used as evidence in court. Opinion letters (a lawyer's 294 opinion regarding, for example, a court case), offers of 305 settlement, etc., are examples of correspondence that may 316 have the WITHOUT PREJUDICE notation on them. 324

Subject Lines: Law firms make extensive use of subject334lines. It is quite usual to have a three- or four line344subject line containing client names, topic, file numbers,355etc.356

Complimentary Closings: The complimentary closìngs 367 ost law firm correspondence are similar In other thos∉ 378 ζo usèd offices. The name of the law firm is usually keyed in 388, capital letters, a double space below the 899 closing This followed by "Per:" and the Jawyer 407 hame ••••1•••2••••3• 12 • 5 • • • • 6 •

TIMING 3 (3 MIN)

Legal documents fall into two categories: (i) legal 11 instruments; and (in) court documents. Legal instru-21 ments are documents used for other than court purposes, 32 so they do not have to be registered in a court registry. 43 Examples of legal instruments are Wills, Powers of Attor-54 ney, Statutory Declarations, Notarial Certificates, and 65 Agreements. <u>Court documents</u>, as the name implies, 75 are used for court purposes and are registered in a 85

court registry. Examples of court documents are Writs, 95 Petitions, Affidavits, and Orders. Whenever you refer 105 to a specific legal document, whether it is a legal 115 instrument or a court document, most law firms will 125 ask you to use an initial capital letter. 133

While the headings on the first page of a legal 142 instrument or a court document part, the basic format 152 does not. Usually, the top margin of the first page of a 163 court document is 2.5 cm (1 inch) and 4 cm (1 $1\chi_2$ 172 inches) to 5 cm (2 inches) for a begal instrument. The 182 left margin is 4 cm and the right and bottom margins 192 are 2.5 cm. A variance to this is with Wills, some of 202 which are top bound. Usually the first page of a Will 212 has a 5 cm top margin. The second page of a court 221 document or legal instrument has 2.5 cm top and 230 bottom margins and, again, a 4 cm left margin. Wills 240 usually have a 4 cm top margin on the second and 249 successive pages. Most legal documents have page 258 numbers at the top of the second and succeeding pages; 268 however, Wills are generally numbered at the bottom 278 of the page. A special feature of legal documents 287 is that the last page is not numbered. In addition, 297

COMPREHENSION 3

Read the following sentences carefully. Key each sentence once, correcting all errors in fact, terminology, spelling, grammar, and punctuation. Use your dictionary and office handbook.

- Legal instruments and court docments has a
 4 cm to 5 top margin, a 4 cm left margin, and
 2.5 cm bottom and right margins,
- 2. WINIPEG CLOTHING CO LTD. is a company incorporating persuant to the laws of the Province of Saskatewan.
- 3. The clause that follows the last clause in the body of a legal instrument is called the "testimonium clause."
- 4. STURIO 8 CLOTHING CO. LID. is the party of the first part.
 - 5. The clauses in the body of a legal instrument maybe keyed either in a full-block or indented style.
 - Clauses are usually keyed in the singlespacing with double-spacing between paragraphs.
 - 7. Large blank spaces mustbe filled with an Xruling using a red ballpoint pen and a ruler

or the line-drawing feature of your word processing software.

- 8. When a witness placexs his or her name, address, and occupation is called the "attestion clause."
- 9. The legal instrument was signed, seeled, and deliver in presence of ADRIENNE LORETTE DUPLESSIS.

10. She is a Commission for aking Afridakits

- 11. When addressing correspondence to a Q.C. (Queens' Council) or S.C. (Senor Council) put the designation in brackets after the name.
- 12. The special notation WITH PREJUDICE should appear on both the latter and the envelope.

Check your accuracy with your instructor. If you made any errors, drill the words for one minute.

5- OR 10-MINUTE THUINGS

Read the following passages sarefully. Set your speed and accuracy goals, and then take either a five- or ten-minute timing on each.

TIMING 1

In all legal work, you must be very careful in keying 10 names. The spelling must be correct and you must never 20 change the name in any way. Many people new to the legal 311....2....3....4....5....6....7....8....9...10....11....12 field fall into the trap of changing the names of companies. For example, if a company is registered (with a 52 provincial corporate registry) as "Parnell Enterprises Co. 63 Ltd.," that is the way you must key the name. If you were 74 to key the name as "Parnell Enterprises Company Limited," 85 this would be incorrect. You must, therefore, he alert and 96 never jump to conclusions as far as names are concerned. 107

The way in which names of individuals and companyies 117 are keyed in legal correspondence and legal documentation 128 varies. When keying the name of an individual or company 139 in a legal letter, it is usual to use initial capital 149 letters; for example, Sulamith Waygang Xf you weye keying 160 this name in a legal document, you would wormally key the 171 entire name in capital letters; SULAM YA for example, 181 WEYGANG. 182

Capitalization of titles is also commonplace in the 192 legal field. For example, titles such as "Plaintiff," 202 "Defendant," "Appellant," "Respondent," and "Retitioner" 213 often have initial capitals. When occupations are specified 224 in legal instruments and court documents, they also often 235 have initial capitals; for example, SUZAMITH WEYGANG, 245 Architect. 247

Names of legal documents are often capitalized; for 257 example, Will, Statutory Declaration, Power of Attorney, 268 Representation Agreement, Notice of Civil Claim, Promissory 279 Note, Affidavit, and Order. 284

Another area in which capitalization differs is in the 294 expression of sums of money. When keying legal correspond-305 ence it is usual to specify sums of money in figures alone; 316 for example, \$10,999.00. The exception is in settlement 32.6 letters where sums of money are often expressed in words 337 and figures. Note that, in legal documents and correspond-348 ence, sums of money are specified with commas between the 359 hundreds and thousands. You must not key **,**"\$10), e Ç V0." When 370 sums of money are keyed in legal documents, they are spelled 381 out in full in capital letters and also expressed in figures; 393 for example, ... TEN THOUSAND, NINE HUNDRED AND WINETY-NINE 404 (\$10,999.00)DOLLARS. 408

Percentages are expressed in a similar manner 418 ζo sums of money. In legal correspondence, kerdentages are usually 429 158. Л legal documenkeyed in figures alone; for example, 440 tation, percentages are spelled out in full in capital 450 √for ∂xample, FIFTEEN letter/s and also expressed in figures; 461 (15%) PERCENT. 463

Can you apply this knowledge? In a legal letter you 473 would key: "Sulamith Weygang promises to pay \$10,999.00 with 484 interest at 15% per annum." In legal documentation, you 494 would key: "SULAMITH WEYGANG promises to pay TEN THOUSAND, 505 NINE HUNDRED AND NINETY-NINE (\$10,999.00) DOLLARS with 515 interest at FIFTEEN (15%) PERCENT per annum." 523

TIMING 2 (5 OR 10 MIN)

| Legal documents fall into two main categories: | 10 |
|--|------|
| (í) legal instruments; and (íí) court documents. | 19 |
| Legal instruments are generally not used for court \bigwedge | 29 |
| purposes whereas court documents are. This means | 38 |
| that a court document is usually filed in a court | 47 |
| registry whereas a legal instrument is not. If you are | 57 |
| working in civil or criminal lotigation, including | 67 |
| family law, you will be involved in preparing court | 77 |
| documents. Some documents in the wills and estates | > 87 |
| area of law are also court documents. However, if your | 97 |
| lawyer is not involved in court work, you will be key- | 107 |
| ing primarily legal instruments | 113 |
| Examples of common legal instruments are Agree- | 123 |
| ments, Statutory Declarations, Notarial Certificates, | 133 |
| Powers of Attorney, Representation Agreements, and | 143 |
| Releases. | 144 |
| Agreements, or Contracts, are documents that | 153 |
| set out the terms of an agreement between two or more | 163 |
| parties. The parties may be either individuals, com- | 173 |
| panies, financial institutions, etc. The names, add- | 183 |
| resses, and occupations of the parties are set out in the | 194 |

heading of the Agreement. If the party is a corporation, 205 the address of the registered office of the corporation, 216 together with the incorporation number and date of 226 incorporation, are specified. You will find this informa-237 tion in the corporation's Records Book. 244

The body of the Agreement or Contract sets out the 254 terms that have been agreed to by the parties. 263

The end of the document is signed by all parties 272 to the Agreement or Contract and their signatures are 282

witnessed.

>₂₈₄

Examples of popular types of Agreements or Con-293 tracts are Retainer Agreements (that set out the work to 304 be performed by the lass firm, the fees, and the amount 314 of the retainer fee client's up-front deposit); Licensing 325 Agreements that stipulate the rules and regulations 335 under which software companies issue software to cus-345 tomers); Employment contracts (that outline the terms 355 of employment between an employer and an employee); 365 Marriage Pre-Nuptial Agreements (that establish the 375 ownership of property prior to and during a marriage); 385 and Separation Agreements (that outline the terms and 395 conditions of a separation between a husband and a 405 While these Agreements are generally not filed in418a court registry, a Pre-Nuptial Agreement is normally428filed in a land title office if the Agreement contains438provisions relating to real property (land/real estate).449A Separation Agreement may be filed in a provincial459Family Court if the parties so request.466

Statutory Declarations are statements of fact that 476 are required for certain government agencies, includ-486 ing land title offices. They are not usually used for 496 court purposes. A person signing a Statutory Declara-506 tion is called a "Declarant." 511

A Notarial Certificate is a document that authen-521 ticates another document. For example, if a client 531 required a notarial copy of her Birth Certificate, she 541 would take the original Birth Certificate to her lawyer, 552 who would examine it and then prepare and sign a 561 Notarial Certificate (with a photocopy of the Birth 571 Certificate attached). The Notarial Certificate would 581 state that the attached copy of the Birth Certificate was 592 a true copy of the original Birth Certificate presented 603 to the lawyer. 613

| A Power of Attorney (whether Non-Enduring or | 622 |
|--|--------------|
| Enduring) is a document in which someone gives | 631 |
| another person (called the "Attorney" - not to be con- | |
| fused with the term "lawyer") authority to act on his | |
| or her behalf. A Representation Agreement is a docu- | |
| ment in which someone gives another person (called | 671 |
| the "Representative") authority to handle financial, | 681 |
| legal, personal care, and health care decisions. Both | 691 |
| of these documents are common between family mem- | 700 |
| bers, especially when an elderly member of the family | ` 710 |
| wants a younger member to handle her or his banking | 720 |
| affairs or to act on her or his behalf in the event of a | 731 |
| debilitating illness. | 735 |
| Releases are documents that release one party | 744 |
| from making further claims from another party. For | 754 |
| example, if your mother died and left you a gold ring | 764 |
| in her Will, when the Executor of the estate had given | 774 |
| you the ring, he or she would ask you to sign a Release | 785 |
| so that you could not at a later date come back and | 795 |
| say that you never received the gift. | 802 |

TIMING 3 (5 OR 10 MIN)

Examples of court documents are Notices of Civil 9 Claims, Counterclaims, Petitions, Notices of Application, 20 Affidavits, Orders, Statements of Claim, Subpoenas, etc. 31 The documents required for any given court case will vary 42 with the proceedings initiated. One thing is common to all 53 court documents: they must be filed in a $c \rho u x t$ registry 63 either in person or electronically (in .pdf γr 73 format). 74

While the formats of court documents vary sh 84 from province to province, most court documents have a 95 ilar heading called a "style of proceeding" or "cause" 106 of action." The style of proceeding consists 116 thelaction number (court file number) the hama of the court registry 127 in which the document will be filed, the hame of the court 138 in which the document will be presented, and the name of 149 the parties and thear titles. The parties titles are 159 usually "Plaintiff" and "Detendent" or "Petitloner" and 169 "Respondent." (If the ourt document is to be filed in an 180 appeal court, they the titles of the parties will be 190 "Appellant" and "Respondent." 195

The name of the document follows the style of pro-205 ceeding. It is usually keyed in full capital letters at 215 the centre of the page. It may also be bolded and/or 225 underlined. The body of the document is then keyed double 236 spaced, with triple-spacing between paragraphs. 245 The ending of a court document depends on the type 255 of document being prepared; however, most court documents 266 are signed by the Solicitor for the Plaintiff, Defendant, 277 Petitioner, or Respondent. Court Orders, the documents 287 that outline what a judge has ordered, are signed by the 298 court. The legal term for signing is **executing**. 307

As with legal instruments, some court documents re-317 quire backing sheets in some juris dictions. While the format 328 of a backing sheet varies, the information includes: 339 action number; court registry name; court name; party names and 350 titles (shown in the style of proceeding); 361 document hane; name, address, telephone and tax numbers, and e-mail address 372 of the lawyer/law fixing the document in court, initials 384 of the lawyer; and client file number. Дn Qntario, the 394 lawyer's law society registration number is placed after the 405 on/the front e-mail address. If **all** of this information is 416 of the document, then a backing sheet may not be required. 427

Originally backing sheets were prepared in landscape 437 mode, with the information keyed in the centre third of 447 the letter sized backing sheat so that the document could 458 be folded in three and the backing sheet information dis-469 played. If legal-sized paper was used, the backing sheet 480 information was keyed in the second quarter from the left 491 and the document folded to display the backing sheet infor-502 mation on one quarter. Now that the majority of court docu-513 ments and legal instruments are prepared on computers, it 524 is often quicker and easier to produce backing sheets with 535 ••••1•••2•••3•••4•••5•••6•••7•••8•••9•••10•••11•••12

the information keyed down the page in portrait mode 545 (rather than in landscape mode); however, this means that 556 the backing sheet cannot be folded in an attractive manner. 567 It may be only a matter of time before backing sheets 577 become obsolete across Canada. 583

When a court document is filed in a court registry, 593 several copies of the document must be presented and any 604 applicable court filing fees paid. The griginal document 615 is stamped with a court stamp and the date of registration, 626 and kept in the court files. Copies of the document are 636 stamped and returned to the person filing the document 646 As more court registries adopt etfiling, new procedures 658 are constantly being developed. 662 . . . 3 • 4

PRODUCTION EXERCISES



Latin terms are contained in many legal documents as well as in legal correspondence. Read the following Latin terms and their English equivalents. Set yourself a production time limit and then key the Latin terms in italics and in alphabetical order, together with their meanings, as quickly and accurately as you can.

| ad valorem | • according to value |
|------------|----------------------|
| ipso facto | by the fact itsel |
| bona fide | in good faith |
| aliunde | from another sour |

e f

ce

the guilty act (the criminal act) actus reus ab initio from the beginning of sound mind compos mentis from the latter a posteriori by right de jure causa cause de facto in fact mens rea guilty mind the buy er beware caveat emptor let body of haw corpus juris onditionally de bene esse damnum absque injuria loss without injury the following et seq. and queen Regina ex parte behalf (without party Ŋn φf she being present actio non not action an ala et non and` not inter alia among other things ex post fact after` the fact ergo therefore ad hoc for this purpose factum deeð infra below ibid. in the same place ignorantia legis non excusat ignorance of the law is no excuse et al. and others from the first a priori in hoc in reference to this above supra inter vivos between the living

aliquot some in toto in total per se through itself lis pendens litigation pending nemo est supra legis no-one is above the law per stirpes by family stock now for then nunc pro tunc a passing stateme obiter dictum per diem per day < per annum per yøar or **f**ot vel non non sequitur does not foldow **∕**t id est (i.e.) that is pactum ontract pro bono for the good 0 prima facie on the face Qf it quo warranto right ` bŷ what authority &r absque hoc without this quid pro quo something for something viz. namely res thing existing state/situation status quò in loco parentis plàcè of a parent the time of tempore fðr Rex king under penalty subpoena sine qua non without which not/no beyond the power (authorized ultra vires by law) by virtue of his or her office ex officio contra against

EXERCISE 2

Read the following Promissory Note carefully. Check the document for accuracy, bearing in mind the formatting and style required for a legal instrument. Format the backing sheet in landscape mode. Set yourself a production time limit and then key the material quickly and accurately.



Backing Sheet



JC/(Your initials) File No. 34,789/5

EXERCISE 3

Read the following letter carefully, watching for errors. Set yourself a production time limit and then key the letter quickly and accurately. Make all necessary copies and prepare envelopes or envelope labels.

To the attention of Ms. D. M. Aylen, Stwart, Bolivar & Goodman LLP, 1903 rue Commerziale, Edmundston, New Brunswick E7A 1B1 WITHOUT PREJUDICE Re: Purchase by Adanac Sement Ltd. ("Purchaser from Ward Enterprises Ltd., ("Vendox" 40 Flanagan Hill Road, Connell, New Brunswick E7R2Y3 ("the Transaction") We are solicitors for the purchaser in the above Transaction and as such have examined the following documents: the Purchase Agreement dated May 18, 20--; 1. 2. the Memorandum and Articles of the Purchaser; the corporate records of the Purchaser; 3. a certified copy of the Resolution of the Board of 3. Directors of the Purchaser approving the Transaction; the Vendor's Mortgages; 4. the Assignment of Permits and Licences; 5.

6. the Assignment of Guaranties, Warranties, and Contractual Obligations; and

7. the Assignment of Approved Service Contracts.

We have also examined such other documents and have conducted such investigations and enquiries as we have deemed necessary or adviceable for the rendering of this opinion.

In connection with the opinions hereinafter expressed, we have assumed the corporate status, rights, power, and authority and capacity of all parties other than the Purchaser and we have assumed that the Agreements and instruments covered by the opinions hereinafter expressed which has been entered into by parties other than the Purchase have been duly authorized, executed, and delivered by and are valid and legality binding upon such other parts of parties.

Based upon the foregoing, we are of the opinion that:

 The Purchaser is a company duly constituted, organized, and validly existing under the laws of the Province of New Brunswick and is in good standing with respect to the filing of Annual Reports in the Office of the New Brunswick Director of Corporate Affairs.

- 2. The Purchaser has the corporate capacity and power to enter into, execute, and deliver each of the following documents:
 - (a) the Purchase Agreement;
 - (b) the Assignment of Permits and Licences
 - (c) the Assignment of Guaranties, Warranties, and Contractual Obligations; and
 - (d) the Assignment of Approved Service Contracts and to perform each and all of the matters and things provided for in each of such Agreements and instruments to be performed by it.
- 3. Each of the documents referred to in paragraph 2 above has been duly authorized, executed, and delivered by the Purchaser and constitutes a legal, valid, and binding obligation of the Purchaser enforceable in accordance with its terms, except that:
- (a) enforceability may be limited by bankrupcy,
 insolvency, or other laws generally affecting the
 enforcement rights of creditors; and

(b) specific performance is an equitable remedy which may not be available in any particular instance.

4. No consent authorization, licence, francice, permit, approval, or Order of any court or government agency or body is required for the acquisition by the Rurchaser or the purchased property.

Yours very truly

HEENAN & HAMATAKE LPL

Per:

J. B. Hamatake

JBH/(Your initials)

Copy to: Mrs. P. M. Riise, President, Adanas Cement Ltd.,

11190 Route 2 Hwy, St. Leonard, NB E7E 2/12

Adapted from Appendix 14 of Buying and Selling Commercial Property. The Continuing Legal Education Society of British Columbia.